



Precise
Connections, Inc.
The logical choice.

March 16, 2009

Al Cable, President
ACE Production Technologies
3010 North First Street
Spokane Valley, WA 99216

Mr. Cable:

Compelling. This is the best word that I can think of to describe the value proposition presented to us by ACE. I was quite skeptical at first, but also intrigued by the idea of decreasing our dependency on the hand soldering process within our facility. After two years and now three machines later, I am no longer a skeptic, but a believer.

The installation of your selective soldering machines at our facility has provided us with the ability to increase production capacity without adding headcount. In addition, it has given us a competitive advantage within the niche markets we serve, enabling us to compete effectively on costs while simultaneously increasing our margins. Two years ago, I struggled to imagine life with selective solder and now I struggle to think what our process would be without it.

My staff has found your post-installation support to be both helpful and responsive. The few times when we have had trouble, ACE has stood beside the product and process and even helped to correct problems that were our fault. I appreciate your willingness to help us regardless of the situation. It has been a pleasure to work with ACE and to see the positive results of our investment. Thank you for a job well done.

Sincerely,

A handwritten signature in black ink, appearing to read 'Jerry Thatcher', followed by a horizontal line.

Jerry Thatcher
Operations Manager

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