

Advanced Input Systems
Esterline Corporation
600 West Wilbur Avenue
Coeur d'Alene, ID 83815

Tel: 208-765-8000
www.advanced-input.com
NYSE: ESL

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A.C.E Production Technologies
Spokane Valley, Washington 99216

Dear Alan and staff at A.C.E:

Since implementing these four K.I.S.S. 103 machines two years ago we were able to free up much needed work spaces that three mini waves and an older more manual selective occupied. The touch up has gone down, speed has increased and the quality and consistency of the solder joints have gone up. Exactly what we need in today's economy.

We have now implemented these four machines into flow lines in work cells. We are able to balance and run efficiently because of the productivity of these selective solder machines. We get great consistency and solder joints from the machines whether it be leaded or lead free. Without this we would not be able to run our flow lines effectively.

I would also like to mention the 3" waves, that are available, have cut our production times down on some orders as much as 40%. We try and implement the wide variety of nozzles that are available to help reduce our run times. The different sizes of nozzles allow for easy and fast change over from program to program. I see a lot of different through hole designs and no matter what the design I can be confident I can find the right nozzle for the job and know that I will get top quality solder joints.

I would like to thank you and your staff for the knowledgeable customer response when it is needed. I would like to specifically mention that Jeff Fouche is always there with the answers to any questions that may come up. As is with all of your staff, they will find the answers and get the problem fixed in a timely manner.

Sincerely,

Curtis Schelin

Process Technician, Electrical Assy.

The Esterline logo, consisting of the word "Esterline" in a bold, blue, sans-serif font, followed by a square icon with a stylized blue and orange geometric design.

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